

**LGBT CHARITIES, INC.**  
**FINANCIAL STATEMENTS**  
**YEARS ENDED APRIL 30, 2019 AND 2018**

**TABLE OF CONTENTS**

**PAGE NO.**

INDEPENDENT AUDITORS' REPORT ..... 3

FINANCIAL STATEMENTS

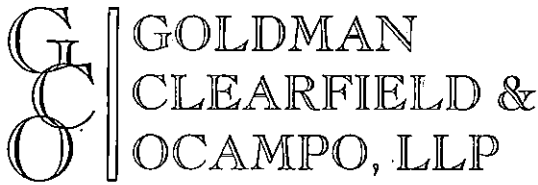
Statements of Financial Position ..... 4

Statements of Activities..... 5

Statements of Functional Expenses ..... 6

Statements of Cash Flows ..... 7

Notes to Financial Statements ..... 8



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CERTIFIED PUBLIC ACCOUNTANTS

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
LGBT Charities, Inc.  
Salem, MA

We have audited the accompanying financial statements of LGBT Charities, Inc. (a non-profit organization), which comprise the statements of financial position as of April 30, 2019 and 2018 and the related statements of activities, functional expenses and cash flows for the years then ended, and related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LGBT Charities, Inc. as of April 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Columbia, MD  
October 22, 2019

**LGBT CHARITIES, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**APRIL 30, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>ASSETS</b>		
Cash	\$ 10,189	\$ 46,277
Accounts Receivable	892	4,413
Pledges Receivable	8,411	21,693
Program Service Fees Receivable	266	2,565
Prepaid Expenses	124	124
Due from Federations/Charities	<u>-</u>	<u>9,856</u>
<b>TOTAL ASSETS</b>	<u>\$ 19,882</u>	<u>\$ 84,928</u>
 <b>LIABILITIES</b>		
Accounts Payable	\$ 4,835	\$ 8,994
Grants Payable	9,460	71,773
Accrued Expenses	<u>-</u>	<u>135</u>
<b>TOTAL LIABILITIES</b>	<u>14,295</u>	<u>80,902</u>
 <b>NET ASSETS</b>		
Without Donor Restrictions	<u>5,587</u>	<u>4,026</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u>\$ 19,882</u>	<u>\$ 84,928</u>

The accompanying notes are an integral part of the financial statements.

**LGBT CHARITIES, INC.  
STATEMENTS OF ACTIVITIES  
YEARS ENDED APRIL 30, 2019 AND 2018**

	<b><u>WITHOUT DONOR RESTRICTIONS</u></b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>
<b>REVENUES AND OTHER SUPPORT</b>		
Contributions	\$ 116,538	\$ 241,574
Program Service Fees	<u>38,659</u>	<u>54,133</u>
<b>TOTAL REVENUES AND OTHER SUPPORT</b>	<u>155,197</u>	<u>295,707</u>
<b>EXPENSES</b>		
Management	5,074	8,165
Program	<u>148,562</u>	<u>295,894</u>
<b>TOTAL EXPENSES</b>	<u>153,636</u>	<u>304,059</u>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	1,561	(8,352)
<b>NET ASSETS - BEGINNING</b>	<u>4,026</u>	<u>12,378</u>
<b>NET ASSETS - ENDING</b>	<u>\$ 5,587</u>	<u>\$ 4,026</u>

The accompanying notes are an integral part of the financial statements.

**LGBT CHARITIES, INC.**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
**YEARS ENDED APRIL 30, 2019 AND 2018**

<b>2019</b>			
	<b>MANAGEMENT</b>	<b>PROGRAM</b>	<b>TOTAL</b>
Filing Fees	\$ -	\$ 36,805	\$ 36,805
Grants	-	104,509	104,509
Insurance	744	-	744
Professional Fees	3,525	-	3,525
Support Services	805	7,248	8,053
	<b>\$ 5,074</b>	<b>\$ 148,562</b>	<b>\$ 153,636</b>

<b>2018</b>			
	<b>MANAGEMENT</b>	<b>PROGRAM</b>	<b>TOTAL</b>
Filing Fees	\$ -	\$ 46,155	\$ 46,155
Grants	-	206,539	206,539
Insurance	744	-	744
Office Expense	121	-	121
Professional Fees	2,500	-	2,500
Support Services	4,800	43,200	48,000
	<b>\$ 8,165</b>	<b>\$ 295,894</b>	<b>\$ 304,059</b>

**The accompanying notes are an integral part of the financial statements.**

**LGBT CHARITIES, INC.  
STATEMENTS OF CASH FLOWS  
YEARS ENDED APRIL 30, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Increase (Decrease) in Net Assets	\$ 1,561	\$ (8,352)
Adjustments to Reconcile Changes in Net Assets to Net Cash Provided (Used) by Operating Activities:		
(Increase) Decrease in:		
Accounts Receivable	3,521	(3,914)
Pledges Receivable	13,282	(10,692)
Program Service Fees Receivable	2,299	798
Due From Federations/Charities	9,856	(9,856)
Increase (Decrease) in:		
Accounts Payable	(4,159)	4,469
Grants Payable	(62,313)	35,544
Accrued Expenses	<u>(135)</u>	<u>135</u>
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<u>(36,088)</u>	<u>8,132</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(36,088)	8,132
<b>CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR</b>	<u>46,277</u>	<u>38,145</u>
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<u>\$ 10,189</u>	<u>\$ 46,277</u>

The accompanying notes are an integral part of the financial statements.

**LGBT CHARITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**APRIL 30, 2019 AND 2018**

**NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organization:

LGBT Charities, Inc. was incorporated under the laws of Maryland as a non-profit organization and is exempt from income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code.

The Organization's primary purpose is to assist other tax-exempt organizations in participating in workplace fundraising drives such as the U.S. Government's Combined Federal Campaign. The Organization screens applications for such drives, assists with the transfer of funds from donors to the benefiting groups, educates the staff and volunteers of these groups so that they better understand workplace giving programs, and assists in the marketing of such groups to potential donors.

Income Taxes:

The Organization's Return of Organization Exempt from Income Tax (Form 990) for the years ended April 30, 2019, 2018 and 2017 are subject to examination, generally, for three years after they were filed.

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization does not have any income from unrelated business activities. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Subsequent Events:

In the normal course of preparing the Organization's financial statements, management reviews events that occur after the statement of financial position dated April 30, 2019 for potential recognition or disclosure in the financial statements. Management has evaluated subsequent events through October 22, 2019, which is the date the financial statements were available to be issued.

Method of Accounting:

The Organization's financial statements have been prepared on the accrual basis of accounting. Consequently, revenue is recognized when earned and expenses when incurred.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.



**LGBT CHARITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**APRIL 30, 2019 AND 2018**  
**(CONTINUED)**

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents:

For the purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Pledges Receivable:

Pledges Receivable have been reviewed by management and considered fully collectible.

Financial Statement Presentation:

The net assets of the Organization and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of LGBT Charities, Inc.’s management and board of directors.

*Net Assets With Donor Restrictions* – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of LGBT Charities, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

New Accounting Pronouncement:

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. LGBT Charities, Inc. adopted the ASU during the prior year and adjusted the presentation of these statements accordingly effective for all periods beginning the year ended April 30, 2017.

**LGBT CHARITIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**APRIL 30, 2019 AND 2018**  
**(CONTINUED)**

**NOTE B – AVAILABILITY AND LIQUIDITY**

As of April 30, 2019, LGBT Charities, Inc. has \$19,758 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$10,189, pledges receivable of \$8,411 and other receivables totaling \$1,158. As of April 30, 2018, LGBT Charities, Inc. has \$84,804 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$46,277, pledges receivable of \$21,693 and other receivables totaling \$16,834. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The receivables are subject to implied time restrictions but are expected to be collected within one year. LGBT Charities Inc.'s goal is generally to maintain financial assets to meet 30 days' worth of operating expenses.

**NOTE C – FUNCTIONAL EXPENSES**

The cost of providing program and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among management and program services benefited. Such allocations are determined by management on an equitable basis.

**NOTE D – DISTRIBUTIONS TO MEMBER CHARITIES**

The Organization distributes a proportionate share of receipts based on the results of each individual campaign. The proportionate share of receipts is determined by donor designations to the individual member organization, as reported by campaign administrators.