

LGBT CHARITIES, INC.
FINANCIAL STATEMENTS
YEARS ENDED APRIL 30, 2018 AND 2017

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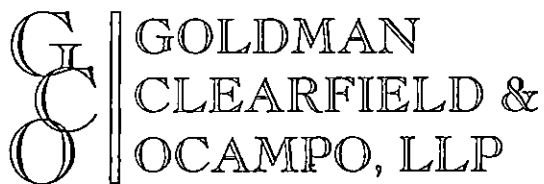
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CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
LGBT Charities, Inc.
Salem, MA

We have audited the accompanying financial statements of LGBT Charities, Inc. (a non-profit organization), which comprise the statements of financial position as of April 30, 2018 and 2017 and the related statements of activities, functional expenses and cash flows for the years then ended, and related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LGBT Charities, Inc. as of April 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Goldman, Clearfield & Ocampo, LLP

Columbia, MD
November 5, 2018

LGBT CHARITIES, INC.
STATEMENTS OF FINANCIAL POSITION
APRIL 30, 2018 AND 2017

	<u>2018</u>	<u>2017</u>
ASSETS		
Cash	\$ 46,277	\$ 38,145
Accounts Receivable	4,413	499
Pledges Receivable	21,693	11,001
Program Service Fees Receivable	2,565	3,363
Prepaid Expenses	124	124
Due from Federations/Charities	9,856	-
TOTAL ASSETS	\$ 84,928	\$ 53,132
 LIABILITIES		
Accounts Payable	\$ 8,994	\$ 4,525
Grants Payable	71,773	36,229
Accrued Expenses	135	-
TOTAL LIABILITIES	80,902	40,754
 NET ASSETS		
Without Donor Restrictions	4,026	12,378
TOTAL LIABILITIES AND NET ASSETS	\$ 84,928	\$ 53,132

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED APRIL 30, 2018 AND 2017

	<u>WITHOUT DONOR RESTRICTIONS</u>	
	<u>2018</u>	<u>2017</u>
REVENUES AND OTHER SUPPORT		
Contributions	\$ 241,574	\$ 41,638
Program Service Fees	<u>54,133</u>	<u>9,763</u>
TOTAL REVENUES AND OTHER SUPPORT	<u>295,707</u>	<u>51,401</u>
EXPENSES		
Management	8,165	3,697
Program	<u>295,894</u>	<u>49,121</u>
TOTAL EXPENSES	<u>304,059</u>	<u>52,818</u>
DECREASE IN NET ASSETS	(8,352)	(1,417)
NET ASSETS - BEGINNING	<u>12,378</u>	<u>13,795</u>
NET ASSETS - ENDING	<u>\$ 4,026</u>	<u>\$ 12,378</u>

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED APRIL 30, 2018 AND 2017

2018			
	<u>MANAGEMENT</u>	<u>PROGRAM</u>	<u>TOTAL</u>
Filing Fees	\$ -	\$ 46,155	\$ 46,155
Grants	-	206,539	206,539
Insurance	744	-	744
Office Expense	121	-	121
Professional Fees	2,500	-	2,500
Support Services	4,800	43,200	48,000
	<u>\$ 8,165</u>	<u>\$ 295,894</u>	<u>\$ 304,059</u>

2017			
	<u>MANAGEMENT</u>	<u>PROGRAM</u>	<u>TOTAL</u>
Filing Fees	\$ -	\$ 8,119	\$ 8,119
Grants	-	36,930	36,930
Insurance	744	-	744
Professional Fees	2,500	-	2,500
Support Services	453	4,072	4,525
	<u>\$ 3,697</u>	<u>\$ 49,121</u>	<u>\$ 52,818</u>

The accompanying notes are an integral part of the financial statements.

**LGBT CHARITIES, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED APRIL 30, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Decrease in Net Assets	\$ (8,352)	\$ (1,417)
Adjustments to Reconcile Changes in Net Assets to Net Cash Provided by Operating Activities:		
(Increase) Decrease in:		
Accounts Receivable	(3,914)	(499)
Pledges Receivable	(10,692)	(8,277)
Program Service Fees Receivable	798	(2,983)
Due From Federations/Charities	(9,856)	-
Increase (Decrease) in:		
Accounts Payable	4,469	4,325
Grants Payable	35,544	28,535
Accrued Expenses	135	-
	8,132	19,684
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>8,132</u>	<u>19,684</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	8,132	19,684
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>38,145</u>	<u>18,461</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 46,277</u>	<u>\$ 38,145</u>

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2018 AND 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization:

LGBT Charities, Inc. was incorporated under the laws of Maryland as a non-profit organization and is exempt from income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code.

The Organization's primary purpose is to assist other tax exempt organizations in participating in workplace fundraising drives such as the U.S. Government's Combined Federal Campaign. The Organization screens applications for such drives, assists with the transfer of funds from donors to the benefiting groups, educates the staff and volunteers of these groups so that they better understand workplace giving programs, and assists in the marketing of such groups to potential donors.

Income Taxes:

The Organization's Return of Organization Exempt from Income Tax (Form 990) for the years ended April 30, 2018, 2017 and 2016 are subject to examination, generally, for three years after they were filed.

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization does not have any income from unrelated business activities. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Subsequent Events:

In the normal course of preparing the Organization's financial statements, management reviews events that occur after the statement of financial position dated April 30, 2018 for potential recognition or disclosure in the financial statements. Management has evaluated subsequent events through November 5, 2018, which is the date the financial statements were available to be issued.

Method of Accounting:

The Organization's financial statements have been prepared on the accrual basis of accounting. Consequently, revenue is recognized when earned and expenses when incurred.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2018 AND 2017
(CONTINUED)

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents:

For the purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Reclassifications:

Certain prior year amounts have been reclassified to conform to the current year presentation.

Pledges Receivable:

Pledges Receivable have been reviewed by management and considered fully collectible.

Financial Statement Presentation:

The net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of LGBT Charities, Inc.’s management and board of directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of LGBT Charities, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

New Accounting Pronouncement:

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. LGBT Charities, Inc. has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2018 AND 2017
(CONTINUED)

NOTE B – AVAILABILITY AND LIQUIDITY

As of April 30, 2018, LGBT Charities, Inc. has \$84,804 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$46,277, pledges receivable of \$21,693 and other receivables totaling \$16,834. As of April 30, 2017, LGBT Charities, Inc. has \$50,008 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$38,145, pledges receivable of \$11,001 and other receivables totaling \$3,862. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The receivables are subject to implied time restrictions but are expected to be collected within one year. LGBT Charities Inc.'s goal is generally to maintain financial assets to meet 30 days' worth of operating expenses.

NOTE C – FUNCTIONAL EXPENSES

The cost of providing program and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among management and program services benefited. Such allocations are determined by management on an equitable basis.

NOTE D – DISTRIBUTIONS TO MEMBER CHARITIES

The Organization distributes to each member charity a percentage of the actual receipts proportionate to the designations donors made to that member charity.