

LGBT CHARITIES, INC.
FINANCIAL STATEMENTS
YEARS ENDED APRIL 30, 2020 AND 2019

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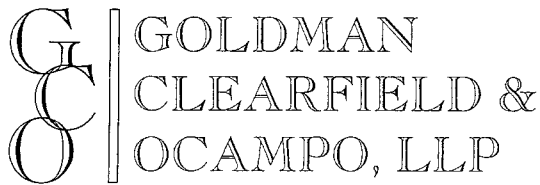
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Adam M. Clearfield, CPA
aclearfield@gcocpafirm.com

Michael J. Ocampo, CPA
mocampo@gcocpafirm.com

Stuart I. Goldman, CPA (Ret.)

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
LGBT Charities, Inc.
Salem, MA

We have audited the accompanying financial statements of LGBT Charities, Inc. (a non-profit organization), which comprise the statements of financial position as of April 30, 2020 and 2019 and the related statements of activities, functional expenses and cash flows for the years then ended, and related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of LGBT Charities, Inc. as of April 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Goldman, Clearfield & Ocampo, LLP.

Columbia, MD
September 25, 2020

LGBT CHARITIES, INC.
STATEMENTS OF FINANCIAL POSITION
APRIL 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
ASSETS		
Cash	\$ 6,400	\$ 10,189
Accounts Receivable	-	892
Pledges Receivable	5,445	8,411
Program Service Fees Receivable	244	266
Prepaid Expenses	93	124
Due from Federations/Charities	814	-
TOTAL ASSETS	\$ 12,996	\$ 19,882
 LIABILITIES		
Accounts Payable	\$ 1,935	\$ 4,835
Grants Payable	5,445	9,460
TOTAL LIABILITIES	7,380	14,295
 NET ASSETS		
Without Donor Restrictions	5,616	5,587
TOTAL LIABILITIES AND NET ASSETS	\$ 12,996	\$ 19,882

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED APRIL 30, 2020 AND 2019

	WITHOUT DONOR RESTRICTIONS	
	<u>2020</u>	<u>2019</u>
REVENUES AND OTHER SUPPORT		
Contributions	\$ 128,461	\$ 116,538
Program Service Fees	<u>39,671</u>	<u>38,659</u>
TOTAL REVENUES AND OTHER SUPPORT	<u>168,132</u>	<u>155,197</u>
EXPENSES		
Management	6,014	5,074
Program	<u>162,089</u>	<u>148,562</u>
TOTAL EXPENSES	<u>168,103</u>	<u>153,636</u>
INCREASE IN NET ASSETS	29	1,561
NET ASSETS - BEGINNING	<u>5,587</u>	<u>4,026</u>
NET ASSETS - ENDING	<u>\$ 5,616</u>	<u>\$ 5,587</u>

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED APRIL 30, 2020 AND 2019

	2020		
	<u>MANAGEMENT</u>	<u>PROGRAM</u>	<u>TOTAL</u>
Filing Fees	\$ -	\$ 38,079	\$ 38,079
Grants	-	109,610	109,610
Insurance	589	-	589
Professional Fees	3,825	-	3,825
Support Services	<u>1,600</u>	<u>14,400</u>	<u>16,000</u>
	<u>\$ 6,014</u>	<u>\$ 162,089</u>	<u>\$ 168,103</u>

	2019		
	<u>MANAGEMENT</u>	<u>PROGRAM</u>	<u>TOTAL</u>
Filing Fees	\$ -	\$ 36,805	\$ 36,805
Grants	-	104,509	104,509
Insurance	744	-	744
Professional Fees	3,525	-	3,525
Support Services	<u>805</u>	<u>7,248</u>	<u>8,053</u>
	<u>\$ 5,074</u>	<u>\$ 148,562</u>	<u>\$ 153,636</u>

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED APRIL 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in Net Assets	\$ 29	\$ 1,561
Adjustments to Reconcile Changes in Net Assets to Net Cash Used by Operating Activities:		
(Increase) Decrease in:		
Accounts Receivable	892	3,521
Pledges Receivable	2,966	13,282
Program Service Fees Receivable	22	2,299
Prepaid Expenses	31	-
Due From Federations/Charities	(814)	9,856
Increase (Decrease) in:		
Accounts Payable	(2,900)	(4,159)
Grants Payable	(4,015)	(62,313)
Accrued Expenses	-	(135)
	(3,789)	(36,088)
NET CASH USED BY OPERATING ACTIVITIES	<u>(3,789)</u>	<u>(36,088)</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS	(3,789)	(36,088)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>10,189</u>	<u>46,277</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 6,400</u>	<u>\$ 10,189</u>

The accompanying notes are an integral part of the financial statements.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2020 AND 2019

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization:

LGBT Charities, Inc. was incorporated under the laws of Maryland as a non-profit organization and is exempt from income taxes on its exempt activities under Section 501(c)(3) of the Internal Revenue Code.

The Organization's primary purpose is to assist other tax-exempt organizations in participating in workplace fundraising drives such as the U.S. Government's Combined Federal Campaign. The Organization screens applications for such drives, assists with the transfer of funds from donors to the benefiting groups, educates the staff and volunteers of these groups so that they better understand workplace giving programs, and assists in the marketing of such groups to potential donors.

Income Taxes:

The Organization's Return of Organization Exempt from Income Tax (Form 990) for the years ended April 30, 2020, 2019 and 2018 are subject to examination, generally, for three years after they were filed.

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization does not have any income from unrelated business activities. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

Subsequent Events:

In the normal course of preparing the Organization's financial statements, management reviews events that occur after the statement of financial position dated April 30, 2020 for potential recognition or disclosure in the financial statements. Management has evaluated subsequent events through September 25, 2020, which is the date the financial statements were available to be issued.

Method of Accounting:

The Organization's financial statements have been prepared on the accrual basis of accounting. Consequently, revenue is recognized when earned and expenses when incurred.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2020 AND 2019
(CONTINUED)

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents:

For the purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Pledges Receivable:

Pledges Receivable have been reviewed by management and considered fully collectible.

Financial Statement Presentation:

The net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of LGBT Charities, Inc.’s management and board of directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of LGBT Charities, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

New Accounting Pronouncement:

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 was issued to clarify and improve the guidance in GAAP for distinguishing transactions that are contributions from those that are exchange transactions. The ASU also provides guidance for determining if a contribution is conditional. The amendments in ASU 2018-08 address these matters for both contributions received (income or revenue) and contributions made (expense). The Organization has determined there is no impact in the presentation of these statements when applying ASU 2018-08.

LGBT CHARITIES, INC.
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2020 AND 2019
(CONTINUED)

NOTE B – AVAILABILITY AND LIQUIDITY

As of April 30, 2020, LGBT Charities, Inc. has \$12,903 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$6,400, pledges receivable of \$5,445 and other receivables totaling \$1,058. As of April 30, 2019, LGBT Charities, Inc. has \$19,758 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditure, consisting of cash of \$10,189, pledges receivable of \$8,411 and other receivables totaling \$1,158. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The receivables are subject to implied time restrictions but are expected to be collected within one year. LGBT Charities, Inc.'s goal is generally to maintain financial assets to meet 30 days' worth of operating expenses.

NOTE C – FUNCTIONAL EXPENSES

The cost of providing program and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among management and program services benefited. Such allocations are determined by management on an equitable basis.

NOTE D – DISTRIBUTIONS TO MEMBER CHARITIES

The Organization distributes a proportionate share of receipts based on the results of each individual campaign. The proportionate share of receipts is determined by donor designations to the individual member organization, as reported by campaign administrators.

NOTE E – CONTINGENCIES

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a pandemic, which continues to spread throughout the United States. The Organization could be materially and adversely affected by the risks, or the public perception of the risks, related to an epidemic, pandemic, outbreak, or other public health crisis, such as the recent outbreak of COVID-19. The ultimate extent of the impact of any epidemic, pandemic or other health crisis on the business, financial condition, and results of operations will depend on future developments, which are uncertain and cannot be predicted, including new information that may emerge concerning the severity of such epidemic, pandemic or other health crisis and actions taken to contain or prevent their further spread, among others. Accordingly, the Organization cannot predict the extent to which the financial condition and results of operations will be affected.